

Press Release: KSLEX advises software manufacturer LucaNet on the restructuring of its partner system

Munich, March 2020 – LucaNet AG, a leading manufacturer of software in the field of Financial Performance Management (FMP) solutions, has restructured its partner system in order to improve and strengthen its market reach. The company is headquartered in Berlin and has worldwide more than 2,700 customers. The partner system is an important element of LucaNet's indirect sales channels. It does not only provide an added value for existing customers but it also offers new sales opportunities. LucaNet's partners are leading ERP service providers, renowned firms providing audit and advisory services as well as established technology firms.

KSLEX comprehensively advised LucaNet (Dr. Jörg Kretschmer, contract drafting and design). Sales related antitrust law issues were dealt with by Beiten Burkhardt (Philipp Cotta and Christoph Heinrich).

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